

TO PROTECT AND PRESERVE

COMMERCIAL ROOFING • SOLAR • HVAC

THIS IS OUR STORY

Robert Kornahrens is Founder, President, and CEO of Advanced Roofing, Incorporated, headquartered in Fort Lauderdale, Florida. Rob grew up in East Islip Long Island and went on to attend the University of Arizona, where he earned a B.S. degree in business in 1979.

Rob began his career in the roofing industry when he went to work for Triple M Roofing Corporation while still in high school in New York. Following college, he joined Triple M full time and steadily rose within the company. He was chosen to lead the opening of new operations in Atlanta and Fort Lauderdale, where he was named Branch Manager.



Robert P. Kornahrens

After a 10 year affiliation with Triple M, Rob fulfilled his goal of starting his own commercial roofing company when he founded Advanced Roofing Incorporated in 1983. Although he had worked within a large roofing company at Triple M for many years, Rob quickly realized that he loved being an entrepreneur and building a business. Based on his experience in the roofing industry and what he learned from his customers, Rob established Advanced Roofing on the fundamental and unwavering principles of providing customers with premium quality, excellent service, and an outstanding team of people within Advanced Roofing.

As he led the rapid growth and success of the company, Rob expanded its services to include repairs, maintenance, HVAC, sheet metal, cranes, and lightning protection, to make Advanced Roofing the full-service company that it is today. Throughout his 40 years of building the company into what is now the sixth largest of its kind in the U.S, Rob has continued to thirst for knowledge of advancements and technologies to benefit his customers and sustain Advanced Roofing's outstanding reputation in the marketplace. Most recently, Rob launched Advanced Green Technologies, which he founded to provide customers with the latest and most efficient solar energy technologies. This exciting and timely venture has grown rapidly and provides customers with a state-of-the-art system utilizing solar technology. This combination of leading-edge solar energy technology and outstanding roofing expertise provides customers with an unprecedented opportunity to greatly reduce energy costs and significantly diminish environmental impact, with complete confidence in the safety, security, and efficiency of the process.

Rob has two sons, Michael and Kevin, who have joined the Advanced Roofing team after completing college. Rob is very active in a variety of professional associations and community organizations including the National Roofing Contractors Association and Florida Roofing and Sheet Metal Association. He has also served as Chairman of the Board of Directors of the Ft. Lauderdale WinterFest, President of the Broward Executive Association, President of the Constructive Executives Association, and board member of the Center for Environmental Invention in Roofing.



ADVANCED FOR A REASON

Advanced Roofing, Inc. is ranked the #1 commercial re-roofing company in the state of Florida by Roofing Contractor Magazine and the South Florida Business Journal, with over 40 years of experience in the roofing and construction industries. Recognized nationally, we are an award winning, full-service company specializing in roof replacements for large scale, occupied buildings in Florida as well as the Caribbean. Our commitment to quality ensures you the best customer experience by providing the most accurate solution for your building's needs using premium materials and our award-winning craftsmanship.

DISCOVER WHAT MAKES US ADVANCED

- ▶ **Experience:** In business since 1983 under the same management and phone number
- ▶ **In-House Divisions:** Roofing, Solar, HVAC, cranes, sheet metal, lightning protection and engineering
- ▶ **Available Statewide:** We have seven branches in Florida and 550+ employees
- ▶ **Quality Assurance:** Bonding of \$40 million per project, \$150 million aggregate
- ▶ **Protection Guarantee:** \$2 Million GL insurance and \$10 Million umbrella
- ▶ **Certified Installers:** We can install roofing systems for every major roofing manufacturer
- ▶ **Extended Warranties:** Use of top-tier products with comprehensive warranties
- ▶ **Job Safety:** Full-time safety division with low EMR .58
- ▶ **Technical Support:** Award-winning re-roofing contractor with extensive experience in FM global requirements for hurricane wind zone areas
- ▶ **Training:** We are a founding member of the ABC Roofing Apprenticeship Program
- ▶ **Technology:** We manage your roof using our online roof asset management system that can allow you to access important information about your roof in real-time through any internet-ready device.
- ▶ **Community Service:** We support many local charities including the Boys and Girls Club, M.S. Foundation, Kids In Distress and American Heart Association.

ARI is proud to be a member of the following associations responsible for maintaining and improving standards in our industry: NRCA, BOMA, FRSA, RCASF, ABC, FHEA, FAPPO, FEFPA, and NIGP.





1983 Founded by Rob Kornahrens in Ft. Lauderdale, FL

1989 Sheet Metal Divisions Opens

1992 Hurricane Andrew strikes South Florida

1983 Started with one truck & \$15,000 loan in garage of home in Pompano Beach, FL

1986 Sq. Ft. Re-Roofed: 2,702,700

1992 HVAC & Crane Divisions Open

1994 Sq. Ft. Re-Roofed: 14,864,861



1996 Advanced Roofing joins Fort Lauderdale Executive Association

2003 Advanced Roofing Co-Founders Roof Connect

2005 Roofing Contractors Association Ranks Advanced Roofing 5th in the Nation

2000 Professional Roofing Magazine Recognizes Advanced Roofing as one of the 50 most intriguing contractors in the U.S.

2004 Kevin & Michael Kornahrens join the company full time

2005 Central Florida Branch Opens



2007 Advanced Green Technologies - Solar Division Established

2013 Jupiter Service Branch Opens

2015 Miami Service Branch Opens

2007 Sq. Ft. Re-Roofed: 32,432,424

2012 9 Million Sq. Ft. of Rooftops under Preventive Maintenance Program

2015 ABCI Roofing Apprenticeship Program Established

2015 Acquisition of Roth Bros. of Roofing Company in Tampa



2016 Acquisition of Roofing System Services of Pompano Beach, FL

2018 35th Year Anniversary Celebration

2019 500-Employee Milestone

2019 Tampa Office and Warehouse Purchase

2020 Roofing Contractors Magazine Ranks Advanced Roofing 12th in the Nation

2016 Sq. Ft. Re-Roofed: 44,594,583

2018 Jupiter Office and Warehouse Purchase

2019 Acquisition of MSC Electric

2019 Jacksonville Office and Warehouse Purchase

2021 Miami Office and Warehouse Purchase

2023 40 Years in Business





Kevin Kornahrens, Michael Kornahrens

PRODUCTS & SERVICES

- ▶ **Re-Roofing**
- ▶ **24/7 Emergency Repairs**
- ▶ **Preventive Maintenance**
- ▶ **Roof Coatings**
- ▶ **Lightning Protection**
- ▶ **Solar Energy**
- ▶ **Air Conditioning**
- ▶ **Cranes**

STATE-WIDE LOCATIONS



Fort Lauderdale HQ

Toll-Free: 800-638-6869

Phone: 954-522-6868

1950 NW 22nd St., Fort Lauderdale, FL

Miami-Dade

Jupiter-Palm Beaches

Fort Myers-Naples

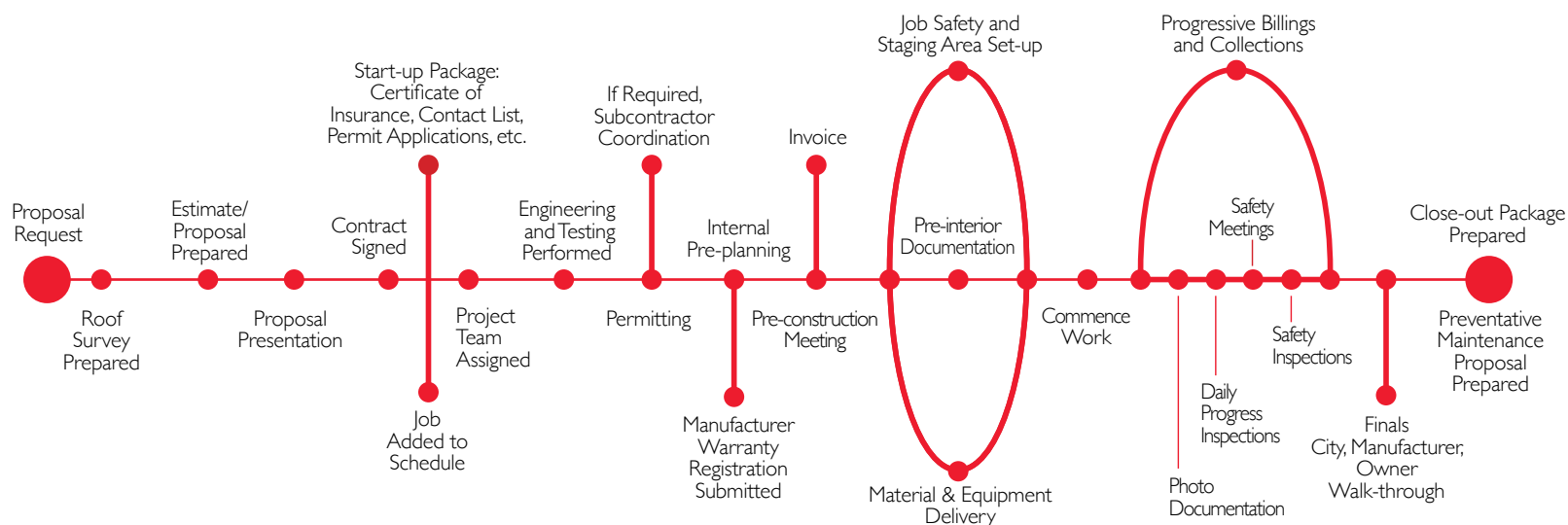
Tampa-St. Pete

Sanford-Orlando

St. Augustine-Jacksonville



ROOFING PROJECT WORKFLOW



FEATURED RE-ROOFING PROJECTS

Maintaining your commercial roof in Florida is critical. As a building owner or property manager, you cannot afford to have your operations disrupted. Even a couple hours of downtime can mean thousands of lost sales, man-hours, and opportunities.

Advanced Roofing, Inc.'s 40 years of experience and expertise in commercial roof replacements guarantees that we can offer you the best solution for your building's needs using premium materials and award-winning craftsmanship. We offer a wide variety of commercial roofing systems to fit your needs as well as your budget, and are certified by every major manufacturer to install the highest quality products with comprehensive warranties.



Clockwise from Top Right:

Seacoast Towers, Publix, National Oceanic and Atmospheric Administration (NOAA), Southeast Financial Center, Port of Miami



Roofing Contractor License #CCC024413
General Contractor License #CGC1507377
Air Conditioning Contractor License #CAC046188
Electrical Contractor License #EC13006050

MOBILE ROOF MANAGEMENT

Advanced Access is the convenient and easy to use cloud-based roof management portal that gives you information about your roof on your own terms. Whether in the office, at home or in the field, the information you need is always available through any internet-ready device.

ADVANCED ACCESS FEATURES



Site Dashboard

The Advanced Access Sites Dashboard allows customers to quickly view all of their roof assets in one place. No matter where you are, the dashboard gets you to the resources you need in real-time. Sites Dashboard benefits include:

- ▶ **Communication Tracking:** Email roof-related inquiries within the system to create a permanent record of all correspondence.
- ▶ **Interactive Maps:** Check the properties you're interested in visiting and map their locations.
- ▶ **Document Storage:** Find the property information you need easily with search, filter and sort tools.
- ▶ **Custom Reports:** Print or export your roof asset data to Excel and create custom reports.

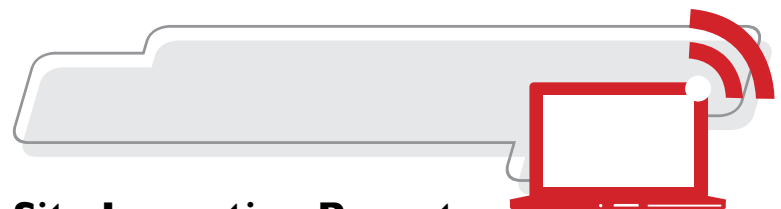


Service Dispatch Center

Advanced Access gives you the capability to send and track work order requests to our team from anywhere with the click of a button. With package-style tracking, you can follow a project in real-time until the issue is resolved. Service Dispatch benefits include:

- ▶ **One Click Dispatch:** Use any internet-enabled device to schedule roof work.
- ▶ **Package-Style Tracking:** Work orders are tracked and time stamped at every step so you know the status of your project.
- ▶ **Automated Billing:** Invoices automatically generate as the ticket is closed out.

| Dispatch | Arrival ETA | In Progress | Resolved | Confirmed |
|------------------------|------------------------|------------------------|-------------------------|-------------------------|
| 02/04/15 7:36:49 am | 02/05/15 8:00:00 am | 02/05/15 8:30:23 am | 02/05/15 10:03:45 am | 02/05/15 10:33:00 am |



Site Inspection Reports

Advanced Access Site Inspection Reports provide customers with up-to-date digital reports of their roof assets and offers custom reporting to help with budgeting for future repairs and capital expenditures. No more hard-copy paper reports from the past. Advanced Access generates “living” inspection reports that are updated when service work is completed on your roof. Roof inspections are uploaded to the customer portal seamlessly and can be viewed from any device. Site Inspection Reports benefits include:

- ▶ **Observations:** View your roof without ever leaving the office. All service tickets, warranty information, invoices and repair documentation are stored for future analysis.
- ▶ **Current Condition:** View a summary that quantifies your roof assets' current status and the expected useful life.
- ▶ **Recommendations:** Receive suggestions on roof work driven by quality, supporting information and easy-to-understand grading.

For more information on our roof management portal, watch a short video at www.AdvancedRoofing.com/AdvancedAccess

1-800-638-6869

FEATURED SOLAR PROJECTS



Advanced Roofing, Inc. and its sister company Advanced Green Technologies can deliver the perfect renewable energy solution for your commercial properties needs and budget. Together, we are an experienced, award-winning commercial solar energy contractors specializing in the design, procurement, and construction of solar energy solutions for clients in high-velocity wind zone areas like Florida and the Caribbean. Whether it's Solar Rooftops or Solar Farms, Solar Carports or Electric Vehicle Charging Stations, our advanced team can deliver a comprehensive turnkey solar energy solution that you will be satisfied with, guaranteed.

Clockwise from Top Left:

*University of Miami Frost School of Music,
Tampa Bay Water Ground Mount,
Lockheed Martin, Osceola Solar Farm*

Solar Contractor License #CVC56792
NABCEP #PV-101913-002781



Clint Sockman is the Vice President of Advanced Green Technologies and Advanced Roofing Inc. Mr. Sockman has two decades of experience and is responsible for the completion of twenty-five-million square feet of commercial re-roofing projects and over two hundred solar installations.



United Therapeutics, Jacksonville, Florida

SOLAR PRODUCTS

Rooftop

Ground-Mount

Carport

Electric Vehicle Charging

BESS (Battery Energy Storage Systems)

Microgrids

Floating Solar

Architectural Solar

SOLAR SERVICES

PRE-INSTALLATION

- Project feasibility study
- Financial analysis
- Permitting and application submission
- System design and engineering

INSTALLATION

- Project management
- Product procurement
- System installation
- System commissioning

POST INSTALLATION

- Preventive maintenance
- Technology upgrades
- Data monitoring
- Emergency Response Team



COMMERCIAL HVAC CONTRACTORS



Advanced Air Systems is Florida's leading commercial Air Conditioning Service Provider; our expertise is derived from over two decades of experience. Established in 1994, Advanced Air Systems is a division of Advanced Roofing Inc., Florida's premier commercial roofing contractor. Our deep construction heritage combined with in-house divisions of roofing, sheet-metal, cranes, trash removal, lightning protection and solar energy can allow us to offer unmatched heating and cooling solutions. Our diverse team engage their knowledge and mastery to become solution driven, our in-house resources add proficiency to our services and our Quality Management Systems gives us the competitive advantage to become the leaders of HVAC Services in Florida, delivering expert guidance, quality services and solutions. We are cognizant of the changes within the industry and our team are always researching creativity, innovations and new developments to add to our customers awesome Advanced experience!



OUR BELIEF IN COMMUNITY

Clockwise from Below:

National Roofing Day on Immigration, Water Matters
Day Proclamation Ceremony, Habitat for Humanity
Tampa, Multiple Sclerosis Bike Ride, Earth Day Trash
Collection, FL Department of Education Award



Advanced Roofing, Inc. was built on a foundation of giving back. From its inception, founder Rob Kornahrens developed an engaged workforce where commitment to the community we serve lay at the core of our values. For more than three decades, Advanced Roofing has partnered with several organizations in Florida and throughout the nation to support philanthropic efforts through its involvement in a variety of non-for-profit, executive, and leadership groups. From starting the ABC Roofing Apprenticeship program in 2014 with his sons Michael and Kevin to raising nearly \$700,000 since 2003 to help fight Multiple Sclerosis, Advanced Roofing strives to make the communities we do business in a better place to work and live.



Jane Paolo / Sea Ranch Club

"I am pleased to let you know that Advanced Roofing exceeded our expectations. Sea Ranch Club joins the long list of satisfied customers and congratulates you and the entire organization for earning and deserving the reputation of the best in the businesses."

Robert Rouse / Vice President, Dairy Mix

"Advanced Roofing and Advanced Green Technologies completed an extensive roofing and solar project on our 30,000 square foot facility in St. Petersburg. They did an outstanding job and their attention to detail was easily noticeable."

Ozzie Astudillo / RPA, Building Mgr. - Miami-Dade County

"I've been working for the Miami-Dade County for over 30 years and I haven't seen a project work so smoothly and without many issues, and I especially want to thank Ed Murton of Advanced Roofing for overseeing every detail and applying his knowledge, experience to bring this roof project on time and on budget, even with the bad weather we were experiencing on this job."

Jonathan Poggi / Facilities Mgr. - Lockheed Martin

"Lockheed Martin prides itself on communication as the key to its success and Advanced Roofing and Advanced Green Technologies exceeded our expectations in this area, from permitting to getting materials on site. The project management and design team is phenomenal and we were very happy with their performance level in coordinating so many moving segments. We have been recommending Advanced to other Lockheed Martin companies as a sound construction company that can do similar projects for their company."

Ian Peshel, Keith Koenig / City Furniture

"I am pleased to recommend Advanced Roofing as a responsive, reliable, and honest roofing contractor that does what they say they are going to do and is always available to answer questions. They were receptive to our needs and worked closely with us to design high performance, FM Global approved roof systems that fit our buildings' needs. We were so satisfied with their work on our 1 million square foot warehouse and corporate office facility re-roof, we've partnered with them for multiple re-roofs at our retail locations."

Kathleen Watson / Project Mgr., JM Family Enterprises

"The entire team from Advanced Roofing that handled our commercial solar array roofing project was outstanding. The site crew was courteous, the office team was helpful and responsive, and the managers were experienced and extremely knowledgeable."

Frank Weisener / Mgr. - Searstown Ltd.

"Advanced Roofing re-roofed an occupied supermarket in our shopping center. Not only was everyone I dealt with professional and courteous, they also got the job done without any complaints from the tenant. I can highly recommend them."

Sara Prieto / Property Mgr. - Butters Realty & Magt.

"I had a wonderful experience with Advanced Roofing! The entire Advanced team made this endeavor a seamless process. We had zero complaints from the tenants at the building (which was a miracle – like they weren't even there). The communication level was excellent. We always felt that any requests or questions were handled timely and efficiently. I would definitely recommend them!!"

AVAILABLE STATEWIDE

Fort Lauderdale • Miami • Jupiter / Palm Beaches • Fort Myers / Naples • Tampa/St. Petersburg
St. Augustine / Jacksonville • Sanford / Orlando

Roofing Contractor #CCC024413 | General Contractor #CGC1507377 | Air Conditioning Contractor #CAC1818806
Electrical Contractor #EC13006050 | Solar Contractor #CVC56792