

TO PROTECT AND PRESERVE



COMMERCIAL ROOFING & SOLAR

THIS IS OUR STORY

Robert Kornahrens is Founder, President, and CEO of Advanced Roofing, Incorporated, headquartered in Fort Lauderdale, Florida. Rob grew up in East Islip Long Island and went on to attend the University of Arizona, where he earned a B.S. degree in business in 1979.

Rob began his career in the roofing industry when he went to work for Triple M Roofing Corporation while still in high school in New York. Following college, he joined Triple M full time and steadily rose within the company. He was chosen to lead the opening of new operations in Atlanta and Fort Lauderdale, where he was named Branch Manager.

After a 10 year affiliation with Triple M, Rob fulfilled his goal of starting his own commercial roofing company when he founded Advanced Roofing Incorporated in 1983. Although he had worked within a large roofing company at Triple M for many years, Rob quickly realized that he loved being an entrepreneur and building a business. Based on his experience in the roofing industry and what he learned from his customers, Rob established Advanced Roofing on the fundamental and unwavering principles of providing customers with premium quality, excellent service, and an outstanding team of people within Advanced Roofing.

As he led the rapid growth and success of the company, Rob expanded its services to include repairs, maintenance, HVAC, sheet metal, cranes, and lightning protection, to make Advanced Roofing the full-service company that it is today. Throughout his 35 years of building the company into what is now the sixth largest of its kind in the U.S, Rob has continued to thirst for knowledge of advancements and technologies to benefit his customers and sustain Advanced Roofing's outstanding reputation in the marketplace. Most recently, Rob launched Advanced Green Technologies, which he founded to provide customers with the latest and most efficient solar energy technologies. This exciting and timely venture has grown rapidly and provides customers with a state-of-the-art system utilizing solar technology. This combination of leading-edge solar energy technology and outstanding roofing expertise provides customers with an unprecedented opportunity to greatly reduce energy costs and significantly diminish environmental impact, with complete confidence in the safety, security, and efficiency of the process.

Rob has two sons, Michael and Kevin, who have joined the Advanced Roofing team after completing college. Rob is very active in a variety of professional associations and community organizations including the National Roofing Contractors Association and Florida Roofing and Sheet Metal Association. He has also served as Chairman of the Board of Directors of the Ft. Lauderdale WinterFest, President of the Broward Executive Association, President of the Constructive Executives Association, and board member of the Center for Environmental Invention in Roofing.



Robert P. Kornahrens



ADVANCED FOR A REASON

Advanced Roofing, Inc. is ranked the #1 commercial re-roofing company in the state of Florida by *Roofing Contractor Magazine* and the *South Florida Business Journal*, with over 35 years of experience in the roofing and construction industries. Recognized nationally, we are an award winning, full-service company specializing in roof replacements for large scale, occupied buildings in Florida as well as the Caribbean. Our commitment to quality ensures you the best customer experience by providing the most accurate solution for your building's needs using premium materials and our award-winning craftsmanship.

DISCOVER WHAT MAKES US ADVANCED

- ▶ **Experience:** In business since 1983 under the same management and phone number
- ▶ **In-House Divisions:** Roofing, HVAC, cranes, sheet metal, lightning protection, and solar
- ▶ **Available Statewide:** We have seven branches around the state of Florida and more than 450 employees
- ▶ **Quality Assurance:** Bonding of \$50 million per project, \$150 million aggregate
- ▶ **Protection Guarantee:** \$2 Million captive insurance and \$25 Million GL insurance
- ▶ **Certified Installers:** We can install roofing systems for every major roofing manufacturer
- ▶ **Extended Warranties:** Using high quality products with comprehensive warranties up to 25-years
- ▶ **Job Safety:** Full-time safety division with Low EMR 0.58
- ▶ **Technical Support:** Award-winning re-roofing contractor with extensive experience in FM global requirements for hurricane wind zone areas
- ▶ **Training:** We are a founding member of the ABC Roofing Apprenticeship Program
- ▶ **Technology:** We manage your roof using our online roof asset management system that can allow you to access important information about your roof in real-time through any internet-ready device.
- ▶ **Community Service:** We support many local charities including the Boys and Girls Club, M.S. Foundation, and American Heart Association.

ARI is proud to be a member of the following associations responsible for maintaining and improving standards in our industry: NRCA, BOMA, FRSA, RCASF, ABC, FHEA, FAPPO, FEPPA, and NIGP.



PRODUCTS & SERVICES



Kevin Kornahrens, Michael Kornahrens

- ▶ **Re-Roofing**
- ▶ **24/7 Emergency Repairs**
- ▶ **Preventive Maintenance**
- ▶ **Roof Coatings**
- ▶ **Waterproofing**
- ▶ **Walk Pads**
- ▶ **Roof Hatches**
- ▶ **Gutters**
- ▶ **Lightning Protection**
- ▶ **Solar Energy**
- ▶ **Sky Lighting**
- ▶ **Air Conditioning Class-A License**
- ▶ **Sheet Metal Fabrication**
- ▶ **Cranes**

WE ARE ENTRUSTED BY



Advanced Roofing, Inc. headquarters, Fort Lauderdale

- ▶ **Condominiums**
- ▶ **Hotel and Lodging Industry**
- ▶ **Government Agencies and Municipalities**
- ▶ **Medical and Healthcare**
- ▶ **Educational Institutions**
- ▶ **Shopping Centers and Retail**
- ▶ **Industrial Facilities**
- ▶ **Roofing Consultants**
- ▶ **Building Owners**
- ▶ **Property Managers**
- ▶ **Facility Managers**

PRODUCTS & SERVICES

Among our more popular roof system types, Advanced Roofing, Inc. offers: Built-Up Roof Membranes (BUR), Modified Bitumen, PVC, TPO, Metal, Coatings, Shingle, Tile, and Solar. We are proud to say that all of our products are brought to you by only the most trusted and reliable manufacturers. Some of these include industry leaders such as:



STATE-WIDE LOCATIONS



Fort Lauderdale HQ

Toll-Free: 800-638-6869

Phone: 954-522-6868

1950 NW 22nd St., Fort Lauderdale, FL

Miami-Dade

Jupiter-Palm Beaches

Fort Myers-Naples

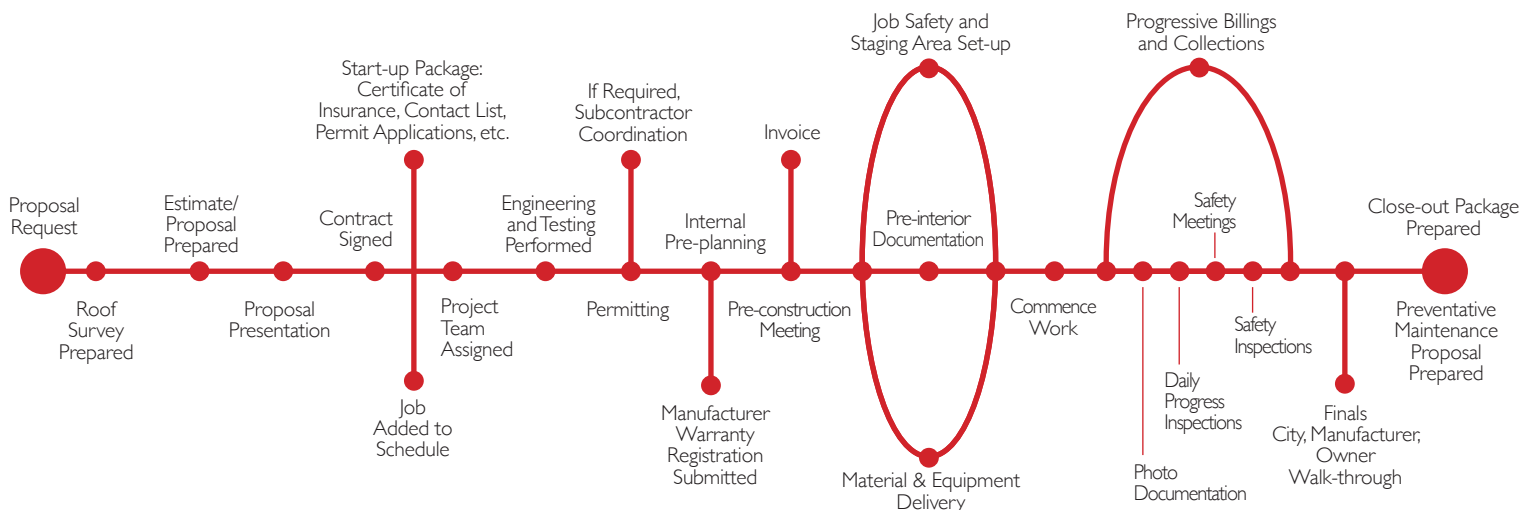
Tampa-St. Pete

Sanford-Orlando

St. Augustine-Jacksonville



ROOFING PROJECT WORKFLOW



FEATURED RE-ROOFING PROJECTS

Maintaining your commercial roof in Florida is critical. As a building owner or property manager, you cannot afford to have your operations disrupted. Even a couple hours of downtime can mean thousands of lost sales, man-hours, and opportunities.

Advanced Roofing, Inc.'s 35 years of experience and expertise in commercial roof replacements guarantees that we can offer you the best solution for your building's needs using premium materials and award-winning craftsmanship. We offer a wide variety of commercial roofing systems to fit your needs as well as your budget, and are certified by every major manufacturer to install the highest quality products with comprehensive warranties.



Clockwise from Top Right:

Seacoast Towers, Publix, National Oceanic and Atmospheric Administration (NOAA), Southeast Financial Center, Port of Miami



MOBILE ROOF MANAGEMENT

Advanced Access is the convenient and easy to use cloud-based roof management portal that gives you information about your roof on your own terms. Whether in the office, at home or in the field, the information you need is always available through any internet-ready device.

ADVANCED ACCESS FEATURES



Site Dashboard

The Advanced Access Sites Dashboard allows customers to quickly view all of their roof assets in one place. No matter where you are, the dashboard gets you to the resources you need in real-time. Sites Dashboard benefits include:

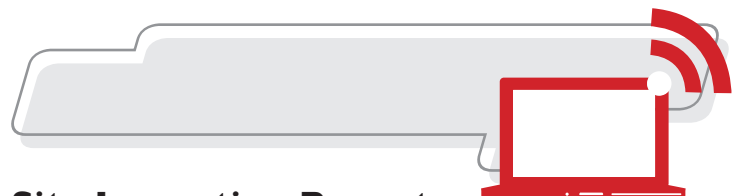
- ▶ **Communication Tracking:** Email roof-related inquiries within the system to create a permanent record of all correspondence.
- ▶ **Interactive Maps:** Check the properties you're interested in visiting and map their locations.
- ▶ **Document Storage:** Find the property information you need easily with search, filter and sort tools.
- ▶ **Custom Reports:** Print or export your roof asset data to Excel and create custom reports.



Service Dispatch Center

Advanced Access gives you the capability to send and track work order requests to our team from anywhere with the click of a button. With package-style tracking, you can follow a project in real-time until the issue is resolved. Service Dispatch benefits include:

- ▶ **One Click Dispatch:** Use any internet-enabled device to schedule roof work.
- ▶ **Package-Style Tracking:** Work orders are tracked and time stamped at every step so you know the status of your project.
- ▶ **Automated Billing:** Invoices automatically generate as the ticket is closed out.



Site Inspection Reports

Advanced Access Site Inspection Reports provide customers with up-to-date digital reports of their roof assets and offers custom reporting to help with budgeting for future repairs and capital expenditures. No more hard-copy paper reports from the past. Advanced Access generates “living” inspection reports that are updated when service work is completed on your roof. Roof inspections are uploaded to the customer portal seamlessly and can be viewed from any device. Site Inspection Reports benefits include:

- ▶ **Observations:** View your roof without ever leaving the office. All service tickets, warranty information, invoices and repair documentation are stored for future analysis.
- ▶ **Current Condition:** View a summary that quantifies your roof assets' current status and the expected useful life.
- ▶ **Recommendations:** Receive suggestions on roof work driven by quality, supporting information and easy-to-understand grading.

Dispatch	Arrival ETA	In Progress	Resolved	Confirmed
02/04/15 7:36:49 am	02/05/15 8:00:00 am	02/05/15 8:30:23 am	02/05/15 10:03:45 am	02/05/15 10:33:00 am

For more information on our roof management portal, watch a short video at www.AdvancedRoofing.com/AdvancedAccess

1-800-638-6869

FEATURED SOLAR PROJECTS



Advanced Roofing, Inc. is and its sister company Advanced Green Technologies can deliver the perfect renewable energy solution for your commercial properties needs and budget. Together, we are an experienced, award-winning commercial solar energy contractors specializing in the design, procurement, and construction of solar energy solutions for clients in high-velocity wind zone areas like Florida and the Caribbean. Whether it's Solar Rooftops or Solar Farms, Solar Carports or Electric Vehicle Charging Stations, our advanced team can deliver a comprehensive turnkey solar energy solution that you will be satisfied with, guaranteed.

Clockwise from Top Left:

*University of Miami Frost School of Music,
Resolve Marine, Florida International
University (FIU), Lockheed Martin,
Osceola Solar Farm*



Clint Sockman is the Vice President of Advanced Green Technologies and Advanced Roofing Inc. Mr. Sockman has two decades of experience and is responsible for the completion of twenty-five-million square feet of commercial re-roofing projects and over two hundred solar installations.



Florida International University (FIU) Solar Carports

SOLAR PRODUCTS

- ▶ **Rooftop**
- ▶ **Ground-Mount**
- ▶ **Carport**
- ▶ **Electric Vehicle Charging**

SOLAR SERVICES

- ▶ **PRE-INSTALLATION**
 - Project feasibility study
 - Financial analysis
 - Permitting and application submission
 - System design and engineering
- ▶ **INSTALLATION**
 - Project management
 - Product procurement
 - System installation
 - System commissioning
- ▶ **POST INSTALLATION**
 - Preventive maintenance
 - Technology upgrades
 - Data monitoring
 - Emergency Response Team



KIND WORDS FROM CUSTOMERS

Jane Paolo / Sea Ranch Club

"I am pleased to let you know that Advanced Roofing exceeded our expectations. Sea Ranch Club joins the long list of satisfied customers and congratulates you and the entire organization for earning and deserving the reputation of the best in the businesses."

Robert Rouse / Vice President, Dairy Mix

"Advanced Roofing and Advanced Green Technologies completed an extensive roofing and solar project on our 30,000 square foot facility in St. Petersburg. They did an outstanding job and their attention to detail was easily noticeable."

Janice Levy / Project Mgr., The Belmont Condominium

"I would like to take this opportunity to commend Advanced Roofing for the great job and the professionalism that your company and workman displayed while at our building. I did not receive one complaint from anyone during the months that Advanced was at the building."

Antonio Guilen Sr. / P.E. Eng., Montenay Power Corp.

"I want to express our satisfaction for the work performed by Advanced Roofing at our facility replacing 200,000 sq. ft. of the roof under very difficult hours and activities due to facility operations. The job was completed on time and on budget."

Ozzie Astudillo / RPA, Building Mgr. - Miami-Dade County

"I've been working for the Miami-Dade County for over 30 years and I haven't seen a project work so smoothly and without many issues, and I especially want to thank Ed Murton of Advance Roofing for overseeing every detail and applying his knowledge, experience to bring this roof project on time and on budget, even with the bad weather we were experiencing on this job."

Jonathan Poggi / Facilities Mgr. - Lockheed Martin

"Lockheed Martin prides itself on communication as the key to its success and Advanced Roofing and Advanced Green Technologies exceeded our expectations in this area, from permitting to getting materials on site. The project management and design team is phenomenal and we were very happy with their performance level in coordinating so many moving segments. We have been recommending Advanced to other Lockheed Martin companies as a sound construction company that can do similar projects for their company."

Ian Peshel, Keith Koenig / City Furniture

"I am pleased to recommend Advanced Roofing as a responsive, reliable, and honest roofing contractor that does what they say they are going to do and is always available to answer questions. They were receptive to our needs and worked closely with us to design high performance, FM Global approved roof systems that fit our buildings' needs. We were so satisfied with their work on our 1 million square foot warehouse and corporate office facility re-roof, we've partnered with them for multiple re-roofs at our retail locations."

Kathleen Watson / Project Mgr., JM Family Enterprises

"The entire team from Advanced Roofing that handled our commercial solar array roofing project was outstanding. The site crew was courteous, the office team was helpful and responsive, and the managers were experienced and extremely knowledgeable."

Josue Travieso / President- Cypress Bend Condo

"Surely the BEST roofers in South Florida! They installed three new roofs on our three 5 story condo right after hurricane Wilma. The roof still looks like new. I recommend their yearly maintenance program. They come once a year and touch up areas that are needed and inspect the roofs. They are very professional, on time, and courteous. I recommend them to all, you will not be disappointed."

Matt Kizah / LEED AP, Sr. Property Mgr. CBRE

"ARI communication throughout the project was great. There were minimal disruptions to the tenants or staff due to the team having daily progress meetings and mitigating issues with the team beforehand."

Frank Weisener / Mgr. - Searstown Ltd.

"Advanced Roofing re-roofed an occupied supermarket in our shopping center. Not only was everyone I dealt with professional and courteous, they also got the job done without any complaints from the tenant. I can highly recommend them."

Sara Prieto / Property Mgr. - Butters Realty & Magt.

"I had a wonderful experience with Advanced Roofing! The entire Advanced team made this endeavor a seamless process. We had zero complaints from the tenants at the building (which was a miracle – like they weren't even there). The communication level was excellent. We always felt that any requests or questions were handled timely and efficiently. I would definitely recommend them!!"

OUR BELIEF IN COMMUNITY



Advanced Roofing, Inc. was built on a foundation of giving back. From its inception, founder Robert Kornahrens developed an engaged workforce where commitment to the community we serve lay at the core of our values. For more than three decades, Advanced Roofing has partnered with several organizations in Florida and throughout the nation to support philanthropic efforts through its involvement in a variety of non-for-profit, executive, and leadership groups. From starting the ABC Roofing Apprenticeship program in 2014 with his sons Michael and Kevin to raising nearly \$400,000 since 2003 to help fight Multiple Sclerosis, Advanced Roofing strives to make the communities we do business in a better place to work and live.



Clockwise from Top Left:

Multiple Sclerosis Bike Ride, FL Department of Education Award, Habitat for Humanity Tampa, Water Matters Day Proclamation Ceremony, National Roofing Day on Immigration, Earth Day Trash Collection



AVAILABLE STATEWIDE

Fort Lauderdale • Miami • Jupiter / Palm Beaches • Fort Myers / Naples • Tampa / St. Pete
St. Augustine / Jacksonville • Sanford / Orlando